

FIG. 1

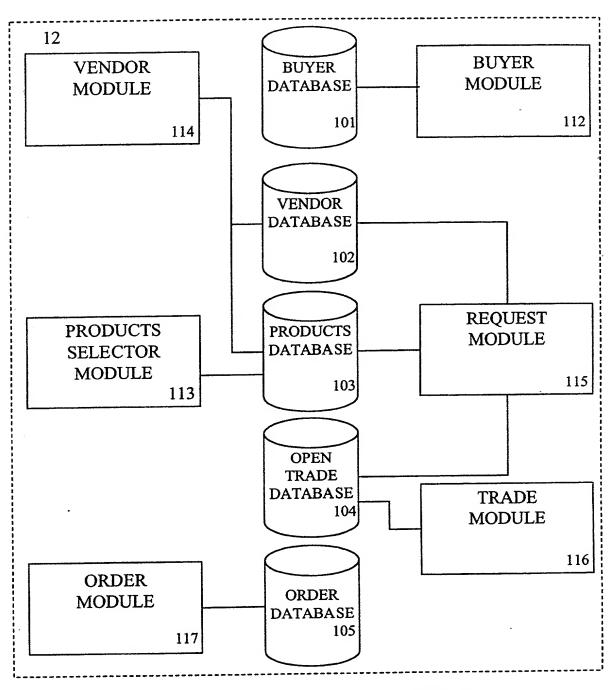
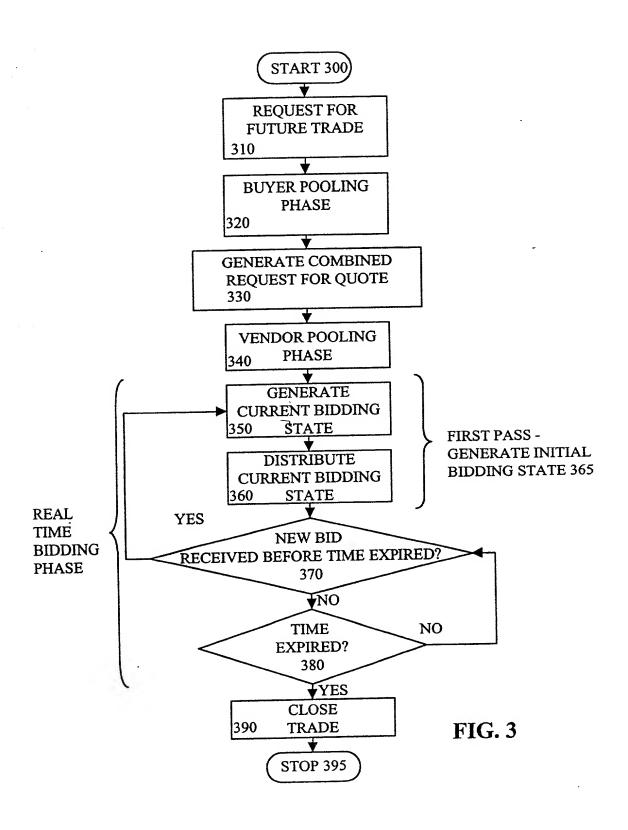
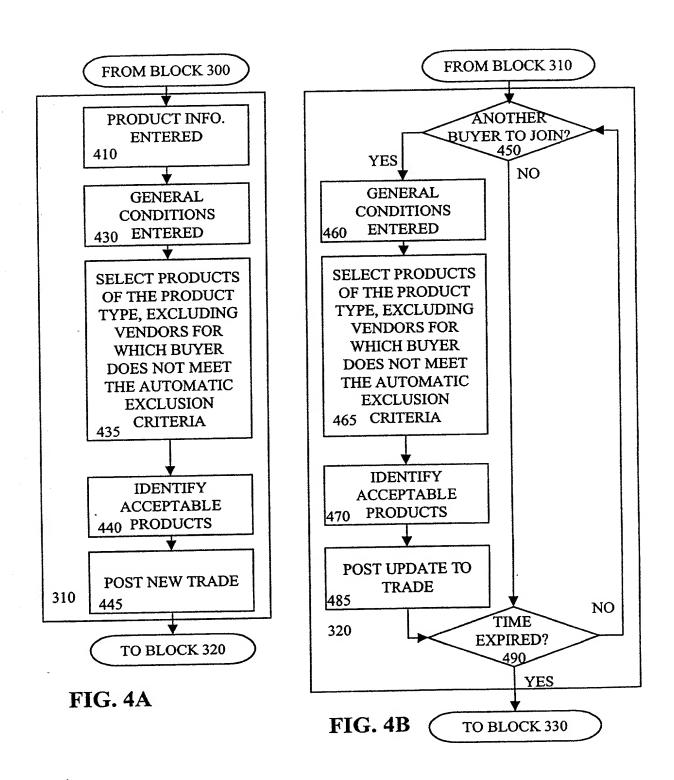


FIG. 2

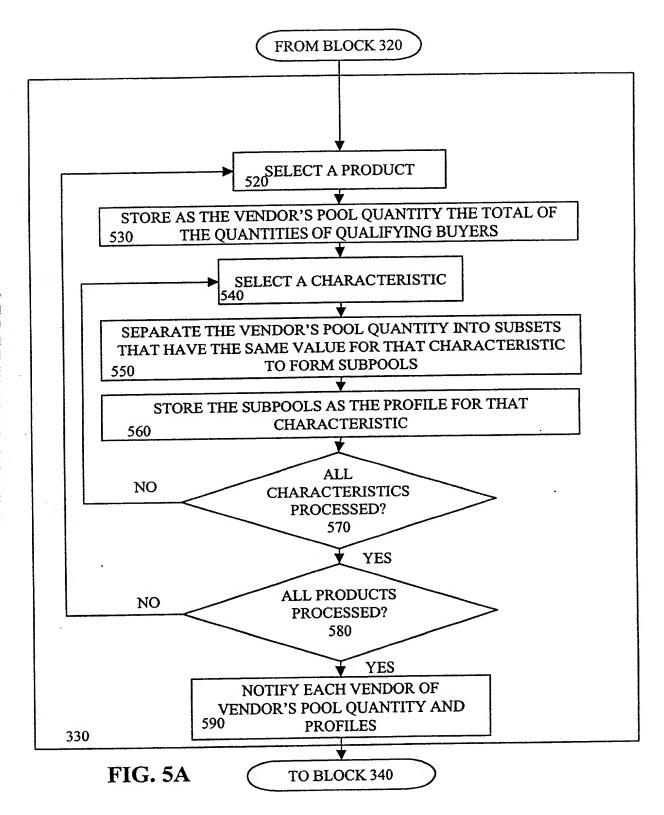




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RIIYER 2	800	z	Y	z	Z	\$15	TX	Q1	:	
BUYER 3	1000	¥	Y	Y	z	\$14	CA	Q2	1	
AUTO										
EXCLUSIONS										
BY CHAR.:				7.L						
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GEOGRAPHY										
TIMING						•				

FIGURE 4C

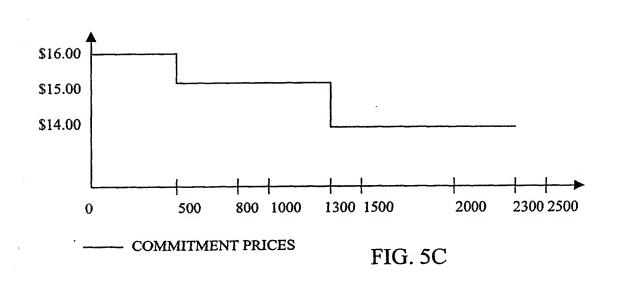


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FIGURE 5B





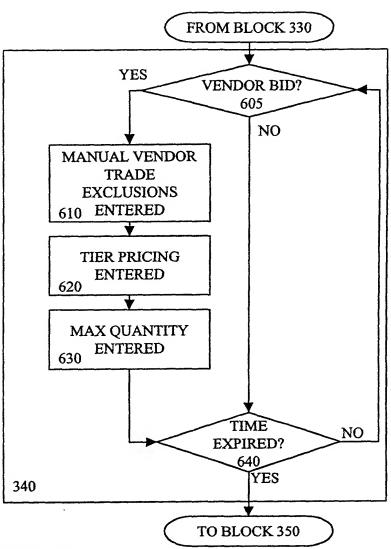


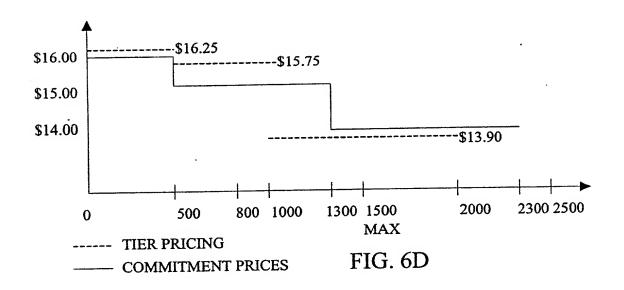
FIG. 6A

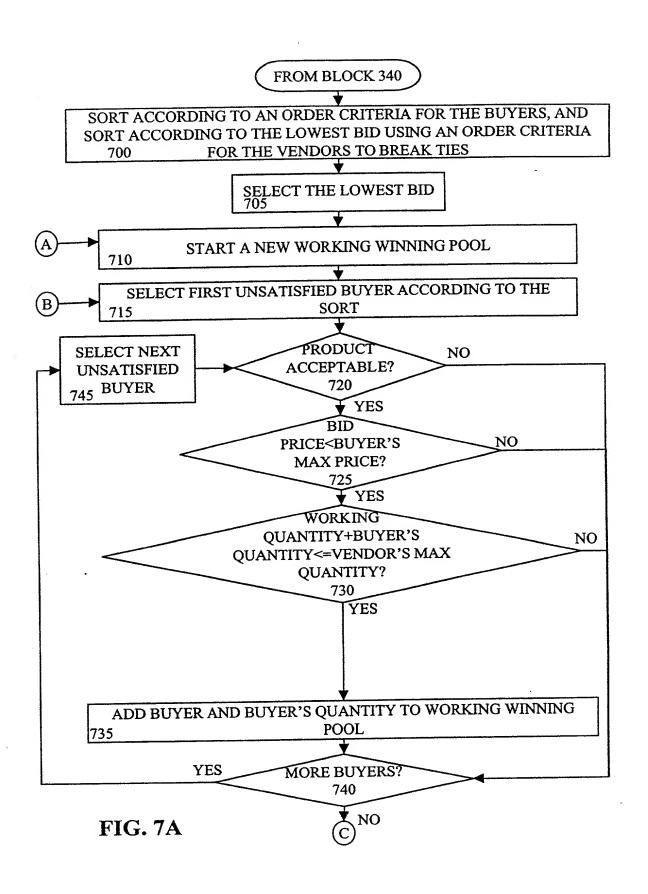
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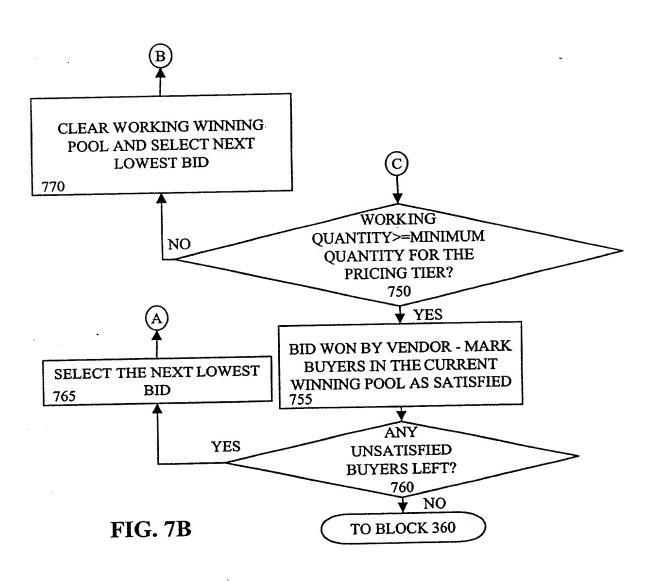
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QUAN. VENDOR VENDOR 1 2 1 2 500 Y Y 800 N Y 1000 Y Y 2300 1500 Y 2300 1500 CA=1500 CA=1500 CA=1500 Q1=1300 Q2=1000 Q1=1300 Q2=1000 Q2 Q2 SEE EXAMPLE FIGURE FIGURE FIGURE 6C 6C
QUAN. VENDOR 1 1000 Y 800 N 1000 Y 800 N 1000 Y 000 000 000 000 000 000 000 000 00
QUAN. 500 800 1000 2300 2300
QUAN. 800 1000 2300
BUYER 1 BUYER 2 BUYER 2 BUYER 3 POOL QUANTITY GEOGRAPHY PROFILE TIMING ETC. TIER PRICING AND MAX QUANTITY

	QUANTITY	UNIT	SERVICE	TOTAL
	RANGE	ACQUISITION		
		PRICE		
PRICE 1	0 -499	\$11.25	\$5	\$16.25
PRICE 2	500-999	\$10.75	\$5	\$15.75
PRICE 3	1000-2000	\$9.90	\$4	\$13.90
MAX. Q	1500			

FIG. 6C







	SATISFIED
BUYER 1	N0
BUYER 2	NO
BUYER 3	NO

FIG. 7C

WORKING		QUANTITY
WINNING POOL		
FOR PRODUCT 1		
BID PRICE OF		•
\$13.90 FOR 1000-		
2000 UNITS		
	BUYER 1	500
TOTAL		500

	SATISFIED
BUYER 1	N0 -
BUYER 2	NO
BUYER 3	NO

FIG. 7E

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WORKING WINNING POOL FOR PRODUCT 2 BID PRICE OF \$13.90 FOR 1000-		QUANTITY
2000 UNITS	BUYER 1	500
	BUYER 2	800
TOTAL		1300

	SATISFIED
BUYER 1	NO YES
BUYER 2	NO YES
BUYER 3	NO

FIG. 7G

FIG. 7F

WORKING		QUANTITY
WINNING POOL		
FOR PRODUCT 3		
BID PRICE OF		
\$13.90 FOR 1000-		
2000 UNITS		
	BUYER 3	1000
TOTAL		1000

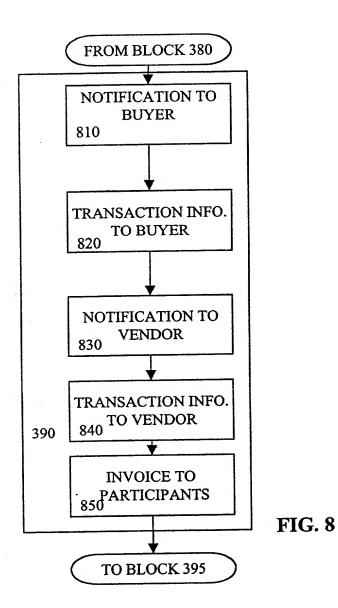
	SATISFIED
BUYER 1	YES
BUYER 2	YES
BUYER 3	NO YES

FIG. 7I

FIG. 7H

-	BUYERS	QUANTITY	PRICE
PRODUCT 1	-	-	<u> </u>
PRODUCT 2	BUYER 1 AND BUYER 2	1300	\$13.90
PRODUCT 3	BUYER 3	1000	\$13.90
PRODUCT 4	•	-	

FIG. 7J



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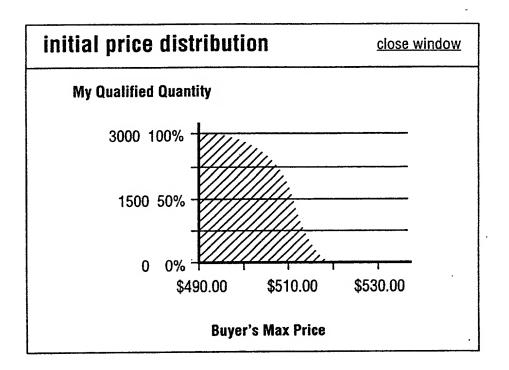


FIG. 10C

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1800.555.3433	Step 2: Review Buy Review the following any buyers based or		mine your pricing structure in	Step 3. Use the checkbox to exclu	ıde					
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	8	Q2 50 units		Net 60 50 units						
	Location &	AZ 70 units	Financial Rating Sexcellent 1=Poor	5 110 units 5 4 140 units						
	8	NY 50 units NJ 25 units								
	Step 3: Review buyer's additional comments The following comments are for vendor information purposes only. The final terms will be negotiated directly between buyers and vendors.									
	Step 4: Create Price Create up to three prionly the colored area	ice brackets based on order of	quantity. If you want to enter o	only one price for any quantity fill in						
	The prices you define	e are per unit(1 Ventilator)								
		Bracket 1	Bracket 2	Bracket 3						
	Quantity	0 50	51 - 100	101 - 250						
	Acquisition (price/unit)	0.00	0.00	0.00						
	Annual Service (price/unit)	0.00	0.00	0.00						
	Installation	0.00	0.00	0.00						

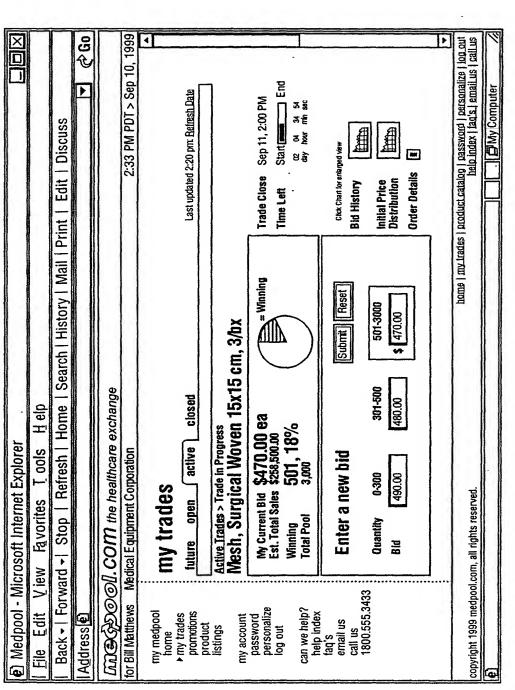
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FIG. 10D

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EAQs Contact MedPool [?] What's This? When you see this icon next to a term, click on it for a detailed description	Jane Sommer Memorial Hospital 13 Magnolia Drive San Marcos, TX 78666	3	Office Phone Fax Cell Phone Email	512.378.4434 512.378.9383 512.526.5532 isommer@memorial.com	Trade Summary Trade Opening Infant Warmers Oct 7, 1999 8 AM PST
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FIG. 10I

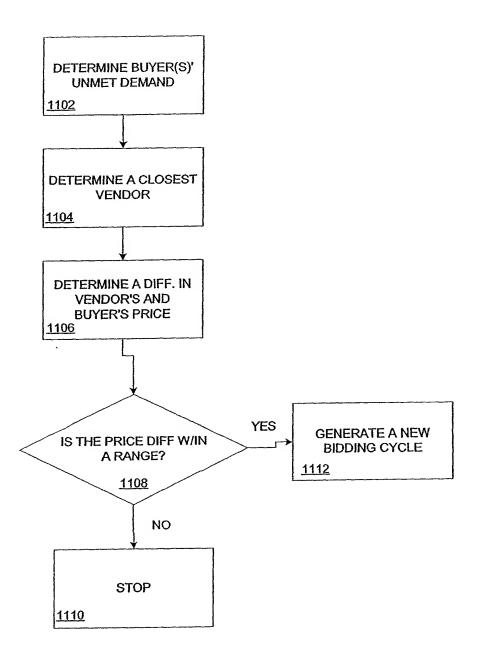
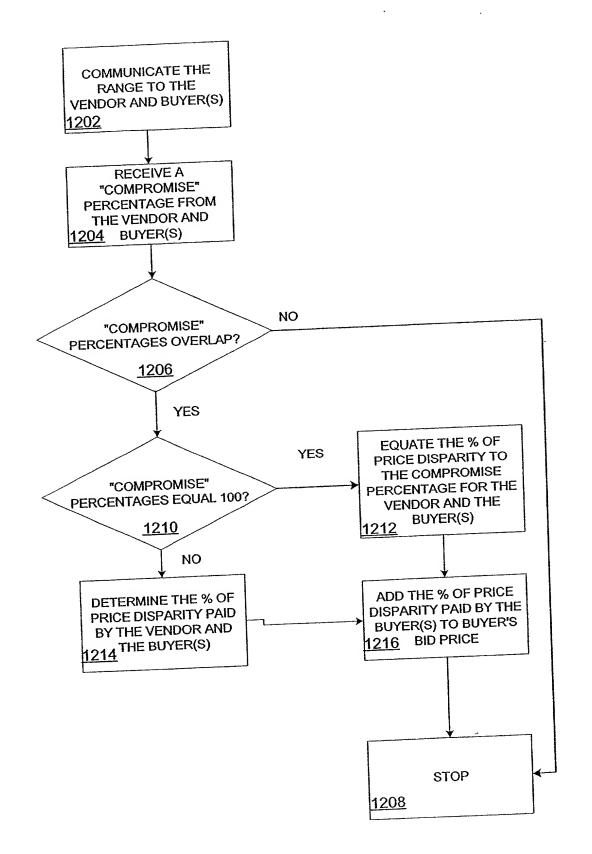


FIG. 11



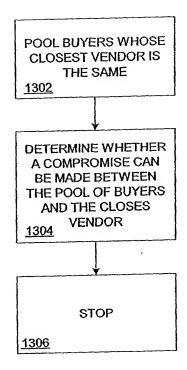


FIG. 13